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AGENCY PROFILE REPORT · PUBLIC SAMPLE
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AGENCY PROFILE REPORT · PUBLIC SAMPLE

One agency, *fully read.*

Department of Veterans Affairs · information technology services · prepared August 13, 2026. This is the public sample of the Agency Profile Report. A commissioned profile carries your NAICS, your vehicle, and your competitive position.

Scope, stated plainly.

*Every figure below comes from public federal records: USASpending.gov award and sub-award data, and SAM.gov contract-opportunity notices. Dollar figures are **total obligated value on the award**, not annual run-rate. The award slice is NAICS 541512 for the twelve months to August 13, 2026; the opportunity slice is the thirty days to August 13, 2026. IT Custom Solution holds no VA contract and claims no VA past performance. Nothing here is drawn from a private source, a login, or a client file.*

§ 01 · Who actually buys the IT.

Five VA buying offices appear in the window. One dominates the technology actions.

36C10B	Technology Acquisition Center, New Jersey. Originated the large majority of VA IT notices and task orders observed, including every EHRM action and the cybersecurity and cloud notices.
36C10D	Veterans Benefits Administration. Buys benefits-adjacent reporting and data work.
36C10X	Issued prime 36C10X26F0023, the most sub-award-active VA prime in the window.

Read: if you are selling IT services to VA and you are not registered against 36C10B, you are not in the room where the work is bought.

§ 02 · Set-aside posture, and the part most vendors miss.

VA is not a normal small-business buyer.

*VA runs the Veterans First Contracting Program under 38 U.S.C. § 8127. Service-disabled veteran-owned and veteran-owned small businesses sit **ahead of** other small-business categories in VA's order of priority, not alongside them. In this window the only set-aside carried on a VA IT notice was *SDVOSBC*.*

The practical consequence for a non-veteran small business: a direct prime path on VA set-aside IT work is structurally weak, however strong the technical case. That is a statutory ordering, not a preference you can out-write.

§ 03 · Prime of record, by obligated value.

ORACLE HEALTH GOVERNMENT SERVICES	\$1,511,268,663 · 36C10B18N0003 · EHRM operational management and hosting · ends 2027-08-16
	\$1,424,879,474 · 36C10B22N0051EHRM · EHRM Waves K, L, M (VISN 23) and N, O (VISN 15) · ends 2026-10-24
	\$735,950,422 · 36C10B22N0047EHRM · EHRM Operations · ends 2027-06-30
BOOZ ALLEN HAMILTON	\$1,365,285,600 · 36C10B21N10070021 · T4NG, Benefits Integrated Delivery · ended 2026-08-07
	\$859,669,886 · 36C10B22N10070023 · EHRM PMO integration support · ends 2027-01-15
	\$689,024,618 · 36C10B21N10150057 · Health Services Portfolio · ends 2027-01-23
CGI FEDERAL	\$783,318,157 · 36C10B18F0278 · ended 2026-07-01

Read: EHRM is where the money is, and EHRM is closed. The August 2026 EHRM action (36C10B26R0015) was an expanded-scope modification to the existing IDIQ, not a new competition. Do not build a capture plan around a door that is already shut.

§ 04 · The vehicles that actually carry the work.

T4NG	VA11816D1007, VA11816D1014, VA11816D1015. VA's own IT services IDIQ. Carries the Booz Allen task orders and the one small-dollar sub-award observed.
EHRM IDIQ	36C10B18D5000. Oracle Health only. Closed.
GSA, REACHING VA	47QRAA18D001P, GS02Q16DCR0040, GS00F045DA. VA buys through GSA vehicles, so a GSA position is a second front door.

§ 05 · The sub-award layer: where a small firm can actually land.

Seven VA-related sub-awards appear since January 2025. This is the reachable tier.

DELOITTE CONSULTING → CAPITAL I LLC	\$3,398,390 · 2026-02-11 · under prime 36C10B24F0018
CALIBRE SYSTEMS → GBX CONSULTANTS	\$1,777,693 · 2026-05-28 · under prime 36C10X26F0023
CALIBRE SYSTEMS → AFX GROUP	\$1,706,517 · 2026-06-01 · same prime
CALIBRE SYSTEMS → HORIZON STRATEGIES	\$1,151,806 · 2026-06-01 · same prime
GUIDEHOUSE → MBO PARTNERS	\$669,152 · 2026-02-23 · under prime 36C10G26F0008
SIERRA 7 → AMBER SYSTEM SOLUTIONS	\$70,000 · 2025-10-03 · sub-award T4NG-26-0075 under prime 36C10B25N10140052 on T4NG VA11816D1014

Read: CALIBRE Systems issued three sub-awards off a single prime inside five days. A prime that subs three ways at once is a prime that is staffing to a schedule, and that is the single most approachable teaming posture on this list. The Sierra 7 line matters for a different reason: it shows VA sub-awards land as low as \$70,000, which is a first-contract size a small firm can actually carry.

§ 06 · Three live opportunities, honestly graded.

36C10D26Q0186	R499, School Enrollment Reporting. Sources Sought, Veterans Benefits Administration, posted 2026-08-11, responses due 2026-09-11 10:00 EDT . The only notice in the window with real runway. Costs a capability statement, not a proposal.
36C10B26Q0625	DA01, Memorials Integration Services and Innovation (VA-26-00071371). Sources Sought, posted 2026-08-07, no published deadline. Worth a response because a Sources Sought is how 36C10B builds its bidder list.
36C10B26Q0654	DJ01, Cybersecurity Architecture and Engineering Services, RFI loopback (VA-26-00064748). Set aside SDVOSBC . Response window closed 2026-08-12 11:00 EDT. Listed because it is the clearest evidence of § 02: the cybersecurity work went to the veteran-owned queue.

Two further notices in the window are not opportunities and should not be treated as such: 36C10B26R0015 is a scope modification to a held IDIQ, and 36C10B23N10010013 is a sole-source justification for cloud operations.

§ 07 · If I were bidding here next quarter.

1. **Do not chase a VA IT prime on set-aside work without a veteran-owned status.** § 02 is statute. Spending a capture budget against it is the most common way small firms lose a year at VA.
2. **Register against 36C10B and answer its Sources Sought notices.** Three of the five VA IT notices in this window were Sources Sought or RFI. They cost a capability statement and they are how the buying office learns your name before a solicitation exists.
3. **Target CALIBRE Systems first.** Three sub-awards off one prime inside five days is a prime actively building a bench. Approach with a named capability and a rate, not a company overview.
4. **Treat T4NG as the medium-term goal and the sub-award tier as the near-term one.** The observed T4NG sub-award was \$70,000. That is a reachable first contract and a reference you can name afterwards.
5. **Carry a GSA position.** Three of the primes in § 05 reached VA through GSA vehicles, not VA vehicles. A GSA schedule is a second door into the same building.
6. **Ignore EHRM.** It is \$3.67 billion across the three observed Oracle Health task orders and it is closed through 2027. It will show up in every keyword search and it is not winnable work.

What a commissioned profile adds.

This sample runs one NAICS code and two public sources. A commissioned Agency

Profile Report runs your NAICS set, your vehicle position, a named contracting-officer and program-office map, the incumbent expiry calendar, and a competitive read of the firms you would actually be bidding against. 8 to 12 pages, 3 to 5 business days.

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SCOPE NOTE. PUBLIC-SOURCE, POINT-IN-TIME. BUILT FROM USASPENDING.GOV AWARD AND SUB-AWARD RECORDS AND SAM.GOV OPPORTUNITY NOTICES AS OF AUGUST 13, 2026. DOLLAR FIGURES ARE TOTAL OBLIGATED VALUE ON THE AWARD, NOT ANNUAL VALUE. FEDERAL RECORDS ARE REVISED; VERIFY ANY FIGURE AGAINST THE PRIMARY RECORD BEFORE YOU PRICE AGAINST IT. IT CUSTOM SOLUTION HOLDS NO VA CONTRACT AND CLAIMS NO VA PAST PERFORMANCE. NOT LEGAL, AUDIT, OR BID-PROTEST ADVICE.

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