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State of Small-Firm GovCon

Field report · Original editorial review: 9 September 2026

Company-record source reconciliation: 1 October 2026. The SAM statement below reflects the latest documented records; this is not a same-day registry check or a new review of the report's market context.

Procurement readiness, evidence and software for a small technology firm. This is an editorial field report, not an original statistical dataset or legal advice.

The current context

SBA's published FY2025 scorecard reports approximately $179 billion in small-business prime contracts, nearly 28% of eligible prime-contract dollars. This is FY2025 data published in June 2026, not a September FY2026 spending total. Results vary by agency and category; the aggregate does not predict a particular supplier's prospects.

Source: SBA FY2025 scorecard release.

Read the requirement before the market story

A pursuit starts with the purchasing authority, eligible suppliers, actual deliverables and evaluation method. Record the notice, amendments, response date and required evidence. Distinguish a direct federal bid, a prime's subcontract and a state or local procurement: their rules and qualification requirements differ.

As of this review, the standard federal micro-purchase and simplified acquisition thresholds are $15,000 and $350,000 respectively, effective 1 October 2025. Exceptions and agency deviations require checking the specific procurement. A dollar band alone does not establish the buying method.

Source: Acquisition.gov threshold changes.

Credentials support a specific purchasing route

NYC MBE, NMSDC MBE and SBA program participation are different credentials. An application is not an award. SAM registration does not confer every socioeconomic certification or establish that a contractor can fulfill every listed NAICS activity.

ITC's latest documented records show NYC MBE certification through 31 May 2027, NMSDC MBE through 30 June 2027 and SAM registration through 30 August 2027. SBA 8(a): application submitted; decision pending; certification and participant status not held. The capability statement carries current company particulars and procurement contact information.

Build a verifiable handoff

A useful pursuit record names the requirement, owner, evidence gaps, decision and next date. Teaming discussions should state the portion of work each party can actually perform. Historical hardware procurement

does not become cloud-delivery past performance because the firm's services have expanded.

Relevant prior records, partner qualifications and a delivery plan support due diligence. Where evidence is absent, state the gap rather than manufacture a reference or a promised outcome.

Software products within a broader firm

ITC remains the parent technology and services firm. Its software portfolio brings distinct focus to three fields: Winrove for government contracting, OpsTicket for skills and assessment-led recruiting, and ClaimKeel for healthcare revenue-cycle management, in development. Product access and supported workflows are described for each release, and this report does not assert universal feature availability.

Technology services, consulting and pursuit support remain scoped engagements. Software demonstration is separate from third-party client past performance.

Reading and use

This edition updates the August 2026 field note's terminology, company posture and source references. It adds current published context without claiming a newly collected market dataset. Use official notices and procurement-specific advice for a decision; use this report as a framework for organizing the evidence.

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